

# 5 Five Ways to Drive Impact Across the Supply Chain with Appian

The supply chain world is littered with point solutions that don't quite fit business needs. With customer demands increasing and regulations ever-changing, organizations are pursuing a platform approach that bridges systems, streamlines processes, and provides the data needed to increase efficiencies across the supply chain.

With Appian's low-code platform, organizations can drive impact in five key areas:



1

## Logistics Management

Streamline logistics management with the unified interfaces and data-driven processes needed for more efficient shipment lifecycles. In partnering with Appian, a leading food retailer was able to digitize their entire delivery process from dispatch to proof-of-delivery.



With an estimated savings of **\$1.2 million in just 6 months** and an estimated **50% reduction in 3PL invoice issue reconciliation**

2

## Asset Management

Gain a single view of assets while improving process management to realize more value at every phase of the asset lifecycle. A global oil and gas producer is leveraging Appian to digitize and automate their asset management processes.

The company has realized **\$22 million of netback new revenue** and **reduced cycle times from 192 days to 50 days**



3

## Quote-to-Cash

Unify data and automate workflows across sales, legal, order fulfillment, and finance teams to reduce the time and cost of the quote-to-cash process. Flowserve uses a single Appian interface that connects to all of their ERP systems and unifies all of the data regarding a specific customer and a specific dispute.

Flowserve has cut average dispute resolution time by **50%** and has resolved **millions of dollars in disputed invoices**



4

## Sourcing and Procurement

Centralize and automate procurement team processes for the transparency needed to be more strategic in sourcing and negotiations. The United States Air Force used Appian to deploy its Contracting Information Technology (CON-IT) system, orchestrating and automating the end-to-end contract lifecycle.

The solution serves over **3,000 users in 30 countries** and led to a **cost savings of over \$80 million**



5

## Inventory & Materials Planning

Implement a unified and integrated process that orchestrates workflow at every stage of inventory and materials planning. A leading semiconductor company is using Appian to manage their material requests with outside suppliers.

The solution has saved them **\$6 million in operational costs** and led to an **additional 22 applications**



# Appian

Appian provides a low-code automation platform that accelerates the creation of high-impact business applications. Many of the world's largest organizations use Appian applications to improve customer experience, achieve operational excellence, and simplify global risk management and compliance.

For more information, visit [www.appian.com](http://www.appian.com)