

## Acquisition Business Management

Appian Acquisition Business Management (ABM) is a modern, agile and accredited solution that provides a mission responsive, innovative and efficient acquisition solution for all Federal government agencies.

**ABM automates all aspects of the acquisition process and easily tailors them to the unique requirements, contract writing, and program management needs of each organization.** Unlike commercial-off-the-shelf (COTS) acquisition products, ABM can be easily modified – by each organization – avoiding the “process gaps” and manual workarounds typical with acquisition software systems where the vendor controls what changes can be made.

**ABM ensures that the right information is available to enable the right decision.** Organizations can tailor acquisition processes in ABM to accommodate unique requirements. Information flow can be designed to provide a 360-degree view while keeping all activity within the software thereby enforcing process rigor and surfacing all relevant data and events. Appian provides Federal acquisition teams a single interface for managing, optimizing and accelerating the full acquisition lifecycle.

**ABM’s rules-driven platform drives consistency and compliance.** The solution is rooted in the most intelligent business process management platform on the market. The Appian rules capability allows organizations to create a repository of reusable business rules that can be leveraged across acquisition processes.

**Native mobility accelerates acquisition programs. ABM includes a native mobile application compatible for use on all Federal government approved mobile devices.** This means everyone – including acquisition professionals – can stay connected and keep acquisition processes moving from anywhere.

**ABM is the fastest and easiest acquisition solution to build, deploy, use and change.** More and more agencies are moving off rigid, difficult to use and expensive to maintain acquisition solutions in favor of Appian’s powerful, flexible and easy to use ABM platform.

Appian acquisition customers include:



Additionally, Federal government agencies leverage Appian’s flexible business process management foundation to enable rapid graphical “configure, not code” application design and delivery. This means Appian can be deployed to meet each organization’s acquisition and non-acquisition related requirements quickly, and can easily be changed as those requirements evolve over time.

Government agencies that have implemented Appian for enterprise-wide, mission-critical applications include:



## Key ABM Features

• Contract Writing	• Option Years	• FPDS-NG Integration
• Acquisition Document Creation	• Optional Items	• FBO Integration
• Acquisition Plan Creation	• Amendment Creation	• SAM Integration
• Milestone Management	• Modification Creation	• DPAP Clause Logic Integration
• PALT Tracking	• Government Purchase Card	• Role-based Security
• Standard Forms	• Warrant Tracking/Validation	• Certification Based Authentication
• Complex CLIN/SLIN Hierarchy	• Approval Routing	• Electronic PKI Signature
• Flexible Document Numbering	• Real-time Reporting	• Vendor Portal

## Fast To Deploy/Easy To Change

- Configured for end-to-end acquisition processes and integrations
- Supports agile iterations with graphical “drag and drop” interface
- Faster time-to-value and lower total cost of ownership than commercial off-the-shelf solutions

## Modern and Easy to Use

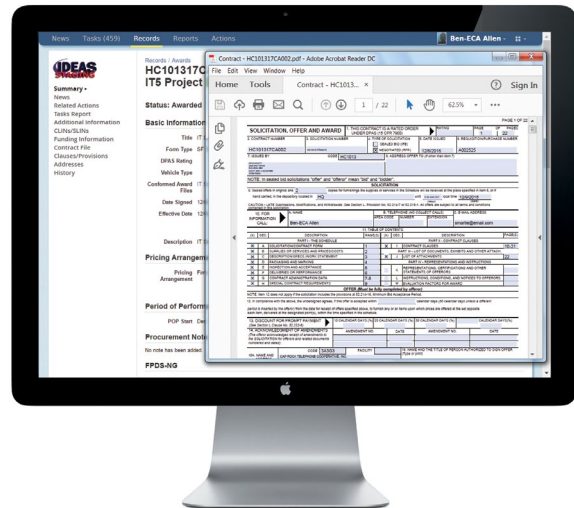
- Native mobility for anytime, anywhere access and action
- Zero-training interface drives rapid adoption

## Full Procurement Lifecycle Support

- Requirements management
- Acquisition strategy development and execution
- Full procurement lifecycle visibility and optimization

## Standards Compliant, Certified, and Accredited

- FAR compliant
- DIACAP
- FISMA Moderate
- SIPRnet
- GIG approved



Appian’s unique approach fully supports mandates for agile development (like those included in the National Defense Authorization Act for Fiscal Year 2010) by providing:

- Early and continual involvement of users and stakeholders
- Multiple, rapidly executed increments and capability releases
- Early, successive prototyping to support an evolutionary approach
- A modular, open-systems approach

